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*Survival Guide for the Wine Amateur:
How to Impress a Wine Snob or Business Client*

Can be held at the Winery or At Your Site....

- ◆ Break out in a cold sweat when ordering wine while dining out and trying to impress?
- ◆ Ever wonder why the wine steward hands you the cork after opening the wine bottle at your table?
- ◆ Should you simply order the most expensive wine to “cover all your bases?”
- ◆ Is it red with meat and white with fish?

You need a plan and Chatham Hill Winery has got it working for you whether you need to cinch the big deal or simply want to impress your friends.

Welcome to “Cliffs Notes” for learning about wine!

This fun and informative program will be a crash course in fundamental wine knowledge and will cover:

- ◆ Understand why wine is a Big Deal at the dinner table;
- ◆ Grasp the Grapes to acquire a basic understanding of different wines;
- ◆ Get help choosing the Right Wine for the occasion – Pairing Wine with Food;
- ◆ Tasting Wine – The Dos, Don'ts and How Tos;
- ◆ Tips in Navigating the Wine List; and
- ◆ Essential Wine Lingo – Get Your Tannins and Finishes Straight!

A very fun, experiential and interactive introduction to the World of Wine as well as a fun method of team building or breaking the ice. In this program we will taste wines and do a couple of simple wine and food pairings to drive the point home. Presentation will take place in the lovely Winery Tasting Room Art Gallery or at your site. Length of program is approximately two hours, depending on number of participants.

Cost: \$50.00 per person (plus tax). Minimum of \$1500.

The price includes presentation; take home materials, and wine and food samples. This program can exist on its own or be included as part of a larger private evening package at the winery including food and other amenities. A minimum charge of \$1500 or thirty (30) people is required.

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